

Annual Report

FY 2016/17



**United
Midcoast**
Charities



Identifying Needs. Supporting Solutions.

**LETTER FROM
LEADERSHIP**
A New UMC

FINANCE REPORT
Audited Income &
Expense

STRATEGIC PLAN
2018-2020

2017-2018 Board of Directors

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Kelly Carey, Brooks





letter from leadership
A NEW UMC

Welcome to United Midcoast Charities' first annual report to our donors, agencies and friends. It's just one of the many ways we're ushering in a new era for UMC.

This report highlights the overwhelmingly positive impact we have on people in need here in Midcoast Maine. It underscores our belief that we truly are a stronger community when we combine our resources to support solutions.

The stories and information we are sharing reflect two years of self-examination and forward-thinking. Out of this intensive assessment of our work came a bold new strategic plan, a new vision and mission, a new logo, a new Executive Director (first ever!), and even new offices, to name just a few results.

But most importantly, as we turn the corner on our 76th year, we've taken the necessary steps to ensure our organization remains strong and vital while also expanding its role in addressing the needs of Knox and Waldo counties for a very, very long time to come.

Onward!

John Viehman, President



MARY BRAND, BELFAST SOUP KITCHEN



"Because of United Midcoast Charities' grants, resources and moral support, the Belfast Soup Kitchen is able to help feed the hungry in Waldo County five days a week, all year long.

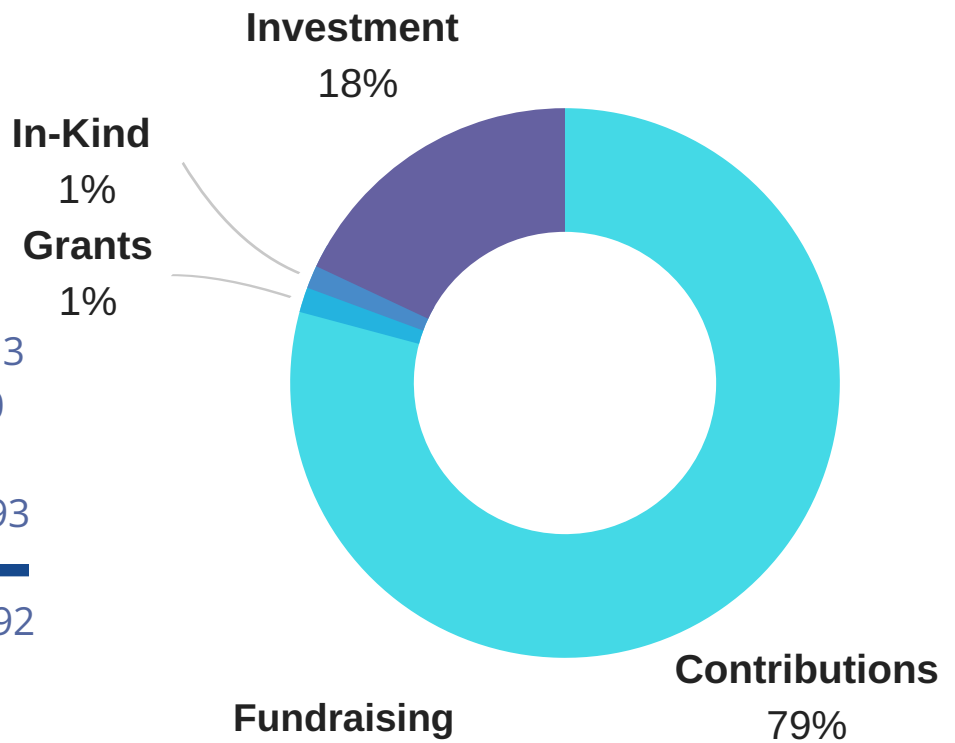
UMC is a treasured resource for those living in Knox and Waldo County. UMC's mission, to help support nonprofit organizations, has a major impact on the most vulnerable in the Midcoast. The Belfast Soup Kitchen is so appreciative of their continued support. Thanks to the leadership of their Board of Directors and Executive Director, UMC continues to be a major influence in the care and concern for the citizens of Midcoast Maine."

FINANCIALS

*audited income and expense
covering the 15-month period
from Oct. 1, 2016 - Dec. 31, 2017*

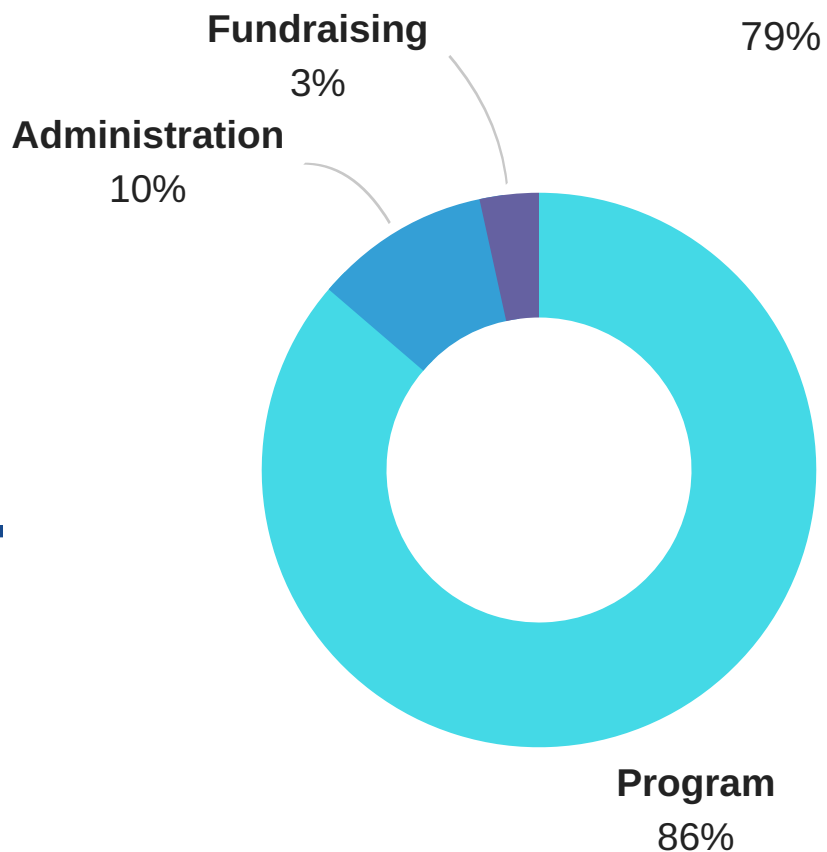
INCOME

Gross Contributions	\$538,713
Grants	\$10,000
In-Kind	\$9,186
Investment Income	\$122,593
<hr/>	
Total	\$680,492

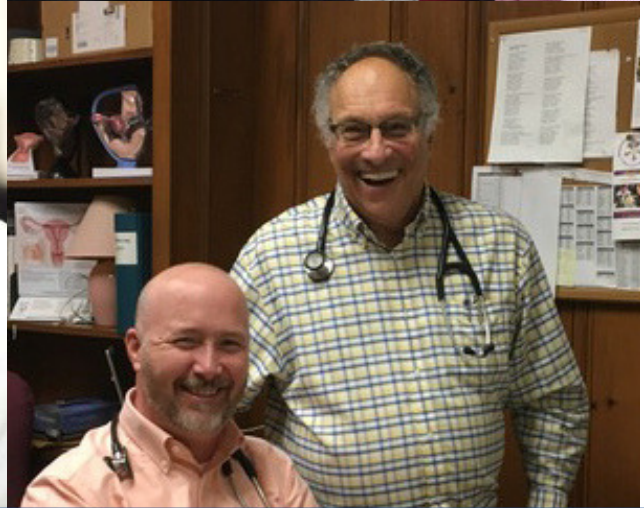


EXPENSE

Program	\$582,559
Fundraising	\$23,267
Administration	\$69,267
<hr/>	
Total	\$675,264



MEREDITH BATLEY, KNOX CTY. HEALTH CLINIC



"UMC helps amplify our message in the community and we are excited for new opportunities for collaboration and education that they will provide! We believe everyone deserves access to quality care. Over the past four years the Knox County Health Clinic has been able to expand a lot to meet the community need for medical, dental, prescription and mental health services. United Midcoast Charities has been with us every step of the journey. Their support has helped us increase our sustainability, clinical coordination, ramp up our dental program and double our mental health program hours, resulting in a dramatic increase in the number of patients served."



Representatives of UMC's Nonprofit Advisory Council

STRATEGIC PLAN SUMMARY

Mission

Identifying needs. Supporting solutions.

United Midcoast Charities energizes Midcoast Maine nonprofits through finance and guidance, supporting a network of resources stronger than any single organization. UMC's focus areas are: food, housing, health & safety and economic security.

Vision

United for a Stronger Community

UMC's vision is to be the leader in addressing the needs of Knox and Waldo counties by financially supporting and guiding the efforts of nonprofit agencies. UMC believes that working together makes for a stronger community.

Values

Integrity: UMC decisions are based on a commitment to the public good, responsible stewardship, accountability, and the conviction that it's the right thing to do.

Transparency: UMC is open about how it manages itself and arrives at its decisions.

Responsibility: UMC monitors the results of its collective efforts to ensure all donations are being applied as intended and to maximum effect.

Service: UMC is responsive to and advocates for the agencies it funds, working together to build networks that serve the greater good.

**UMC is looking to the future
with two exciting new
strategic goals:**

1. To have a measurable impact on nonprofit agencies' ability to achieve their goals in our focus areas by providing funding and facilitating increased collaboration.
2. To be a resource for modeling nonprofit best practices and provide guidance in identifying the most effective solutions for addressing the needs of the community.

UMC has adopted a new model of shared decision-making that includes the creation of a Nonprofit Advisory Council. The council is made up of representatives from UMC's grantee agencies. The UMC Board solicits input from this group to inform decisions on the grant-making process, community needs and more.

"I love the collaboration UMC encourages!"

In 2017, the Grants Committee awarded \$500,000 to more than 50 local nonprofits. Even more important, in my opinion, is that because of the networking that United midcoast Charities encourages, we see nonprofits working together to produce even better results for our communities."



MARTY MARTENS, LONG-TIME SUPPORTER & VOLUNTEER, CAMDEN RESIDENT

"It's easy to get behind!"

Legacy Properties offers a Legacy Program in which our Realtors may put aside a portion of each closing to a general fund later allocated for local charity contributions.

Giving to United Midcoast Charities is an easy way for us to know we're having the most impact with our donation. It makes perfect sense because UMC has a finger on the pulse of our community and they make sure the funds are going to those who need it most in Knox and Waldo counties without us having to do that research."



**BRIAN WICKENDEN, ON BEHALF OF THE TEAM
AT LEGACY PROPERTIES SOTHEBY'S
INTERNATIONAL REALTY**

We are grateful for the support of the following individuals, businesses and foundations who donated between Oct. 1, 2016 and Dec. 31, 2017.

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*We aim to represent all supporters as they wish. Please notify us of any errors, omissions or preferences.
 All feedback is welcome.*

LEAVING A LEGACY

We are so grateful to the family of Jeffrey A. Stanclift for choosing United Midcoast Charities as his memorial beneficiary.

Many of Jeffrey's family and friends recently chose to honor his life with a memorial contribution in his name. By remembering their loved one in this way, his generosity is multiplied as they support the communities that meant so much to him.

Gifts In Memory of Jeffrey A. Stanclift:

Gina Agne

Debbie Austin-Brown

Carol Brooks

Marcy Ellsbree

Jon Freitas

Scott Gaertner

Sandra Handler

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*West Point Association of
Graduates, USMA*



There are many ways to leave a legacy!

Planning ahead allows you to direct your legacy and in some cases, provides real-time tax benefits. Here are a few ways that you can make a planned gift:

Stocks and securities – many people can increase their giving by donating long-term appreciated securities, including stock, bonds, and mutual funds directly to UMC.

Distributions from charitable trusts or annuities - a charitable trust or annuity provides life income for yourself and/or others. With all or a portion of your gift eventually directed to UMC, you could receive a charitable deduction.

Real estate or tangible personal property – illiquid assets can be a great gift, especially if you are looking to downsize.

Bequests - a fixed amount, specific asset or percentage of your estate may be set aside as a bequest in your will.

Life insurance – You can name a charity as a beneficiary of a life insurance policy or you can even transfer full ownership of said policy to the organization.

Distributions from retirement plans - In December 2015, Congress passed a law allowing you to give up to \$100,000 to charity directly from your individual retirement account (IRA) when you are over 70 1/2 years old without counting the distribution as taxable income. This type of charitable gift is called a Qualified Charitable Distribution (QCD).

Megan is pleased to chat about your options or share our Gift Acceptance Policy. Please call 207-236-2299 for more information.



2017 GRANTEES

Area Interfaith Outreach Food Pantry
Belfast Area Child Care Services
Belfast Public Health Nursing Association
Belfast Soup Kitchen
Big Brothers Big Sisters of Mid-Maine
Broadreach Family & Community Services
Camden Area Christian Food Pantry
Camden Area District Nursing Association
Coastal Healthcare Alliance
Coastal Opportunities
Come Spring Food Pantry
Cornerspring Montessori School
Expanding Opportunities: Camp Forest
Family Planning Association of Maine
Habitat for Humanity of Waldo County
Hospice Volunteers of Waldo County
Hurricane Island Outward Bound School
Knox County Health Clinic
Knox County Homeless Coalition
LifeFlight Foundation
Literacy Volunteers of Waldo County
Maine Alliance for Addiction and Recovery
Maine Coastal Regional Reentry Center
The Game Loft
MaineHealth Care at Home
Make-A-Wish Maine
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Vinalhaven Fuel Fund
Waldo Community Action Partners
Waldo County Dental Care
Waldo County YMCA
Waterfall Arts
Waterman's Community Center
Wayfinder Schools

United Midcoast Charities energizes Midcoast Maine nonprofit agencies through finance and guidance, supporting a network of resources stronger than any single organization.

United for A Stronger Community

All donations are put toward UMC's grantmaking, which benefits nonprofits working in the areas of food, housing, health & safety, and economic security.

Your gift of any amount is an investment in the capacity of your community to address such needs.

In 2017, UMC awarded grants totaling \$500,000 to more than 50 agencies serving residents in Knox and Waldo counties.

OUR FOCUS AREAS



FOOD

Nearly 16% of Maine households — more than 200,000 people — experience food insecurity, unable to afford enough food throughout the year.



HOUSING

Average rent in Knox and Waldo counties is unaffordable to more than 50% of residents. The only homeless shelter in the area can shelter only 5-10% of their caseload.



HEALTH & SAFETY

When people are healthy and safe, they have a better chance of moving out of poverty and increasing their work and educational productivity.



ECONOMIC SECURITY

Only two-thirds of Maine's workforce of 620,000 people earn a living wage. Financial security is in part dependent on education, job skills training, even transportation and access to childcare.



**United
Midcoast**
Charities

Join us in Supporting Solutions



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FUNDRAISE



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